Joint Institute for Food Safety and Applied Nutrition Council 2011 Spring Symposium: Mitigating Consequences of an Outbreak/Adverse Event

Using Social Media to Communicate in Times of Crisis



Kimberly A. Reed Executive Director









April 28, 2011

International Food Information Council and the International Food Information Council Foundation



IFIC Mission: To effectively communicate science-based information on food safety and nutrition issues to health professionals, journalists, educators and government officials.



IFIC Foundation Mission: To effectively communicate science-based information on health, nutrition, and food safety for the public good.

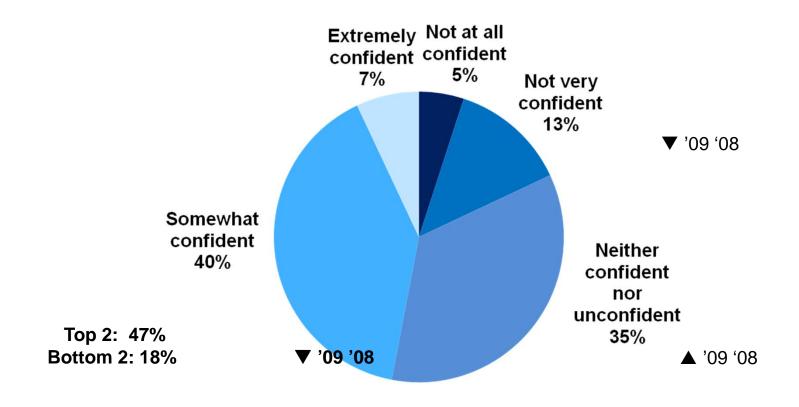
www.foodinsight.org

Consumer Perceptions



Food Safety Confidence

Similar to previous years, close to half of Americans (47%) rate themselves as confident in the safety of the U.S. food supply. Those who are "not very confident" is down significantly from 2009 and 2008, with an increase now seen in the "neither confident nor unconfident" category.



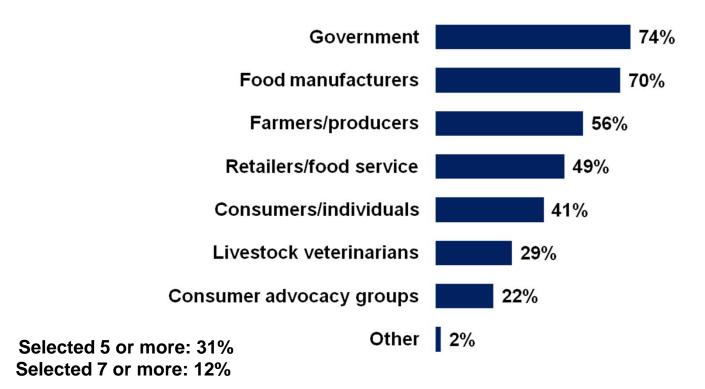
To what extent, if at all, are you confident in the safety of the U.S. food supply?* [Select one] (n=1024)

*Question asked since 2008.

▲ / ▼ Significant increase/decrease from year indic

Food Safety Responsibility

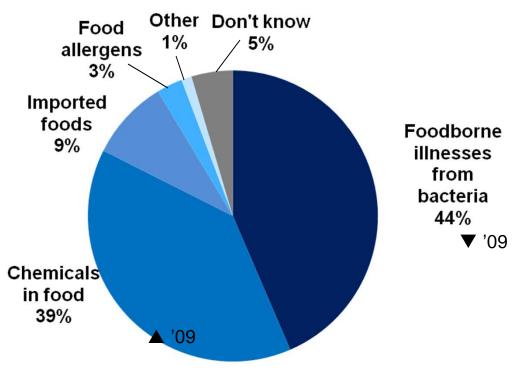
When asked who they believe is responsible for food safety in the U.S., 74% of Americans believe that the government is responsible, 70% say food manufacturers, followed by farmers/producers (56%), retailers/food service (49%), and consumers/individuals (41%).



In general, who do you believe is responsible for food safety in the U.S.?* [Select all that apply] (n=1024)

Most Important Food Safety Issue Today

Americans believe that "foodborne illnesses from bacteria" is the most important food safety issue today, followed closely by "chemicals in food".



What, in your opinion, is the most important food safety issue today?* [Select one] (n=1024)

Recently Used Food Safety Sources

Americans are receiving their food safety information from the media, with TV news program topping the list.

TV news program 43% Internet article 32% Newspaper 28% Friends/family 28% Magazine article 25% Food label 24%
Newspaper 28% Friends/family 28% Magazine article 25%
Friends/family 28% Magazine article 25%
Magazine article 25%
Food label 24%
Cooking shows/hosts 22%
Talk shows 21%
Grocery store, drug store, or specialty store 14%
Government agency/official 14%
Product or manufacturer communications (i.e., Web 13%
sites, advertising, etc.)
Radio news program 13%
Health professional (e.g., doctor, nurse, physician 10%
assistance, pharmacist, etc.)
Health association 9%
Consumer advocacy groups 9%
At/from schools 5%
None of the above 20%

In the past <u>six</u> months, from which of the following sources, if any, have you heard or read about food safety practices?* [Select all that apply] (n=1024)

NOTE: Responses <5% not shown

*Question added in 2010.

▲ / ▼ Significant increase/decrease from year indic

Trusted Food Safety Sources

Government agency/officials and health professionals are the top cited trusted sources for food safety information.

Government agency/official	39%
Health professional (e.g., doctor, nurse, physician	36%
assistance, pharmacist, etc.)	
TV news program	32%
Health association	31%
Food label	26%
Newspaper	24%
Dietitian	24%
Magazine article	18%
Consumer advocacy groups	18%
Internet article	18%
Friends/family	17%
Cooking shows/hosts	17%
Grocery store, drug store, or specialty store	16%
Radio news program	14%
Product or manufacturer communications (i.e., Web	13%
sites, advertising, etc.)	
Talk shows	12%
At/from schools	8%
Cooperative extension service agent	7%
None of the above	15%
·	

Which of the following sources, if any, do you trust to deliver food safety information? * [Select all that apply] (n=1024)

NOTE: Responses <5% not shown

*Question added in 2010.

▲ / ▼ Significant increase/decrease from year indic

In 2009, we joined the social media conversation.

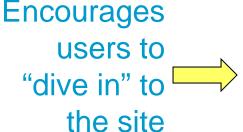


New Web Site: www.foodinsight.org

Utilizes new graphic identity throughout



Shows breadth of information available



Features Interactive Content



Blog, Twitter and Facebook



- Provide almost daily postings.
- Reach out to more than 100+ influential bloggers.
- Write as a guest blogger on outside blogs.



Two Twitter Accounts

 More than 1,500 followers on our new Twitter Handles (IFICMedia and FoodInsight).



Facebook Account

 More than 1000 Fans on our Facebook Account (FoodInsight).







Media Impact in 2010

- 315 million: Total national audience for IFIC-originated/influenced news stories (100 million increase from 2009)
- IFIC staff or experts quoted in New York Times, USA Today, Chicago Tribune, CNN, Newsweek, LA Times, Washington Post, MSNBC, CBS Radio, Bloomberg News, Fox News Atlanta and many more.

Social Media - Connected Stakeholders to our Messages One Million Times through Online Tools

- Posted **160+** blog entries.
- Reached more than 500,000 people through seven Twitter chats.
- Attracted nearly 2,000 Twitter followers between IFICMedia and FoodInsight accounts and 1,000 Facebook followers.
- Named in "Who's Who of Food Safety on Twitter" by Food Safety News.
- Selected as one of HealthCastle.com's top-rated food and nutrition blogs.





IFIC Panelist in AgChat Twitter Chat:

121 Overall participants
214,332 total followers of all participants
80 Twitter mentions or re-Tweets of FoodInsight during chat
55 mentions or re-Tweets of IFICMedia during chat

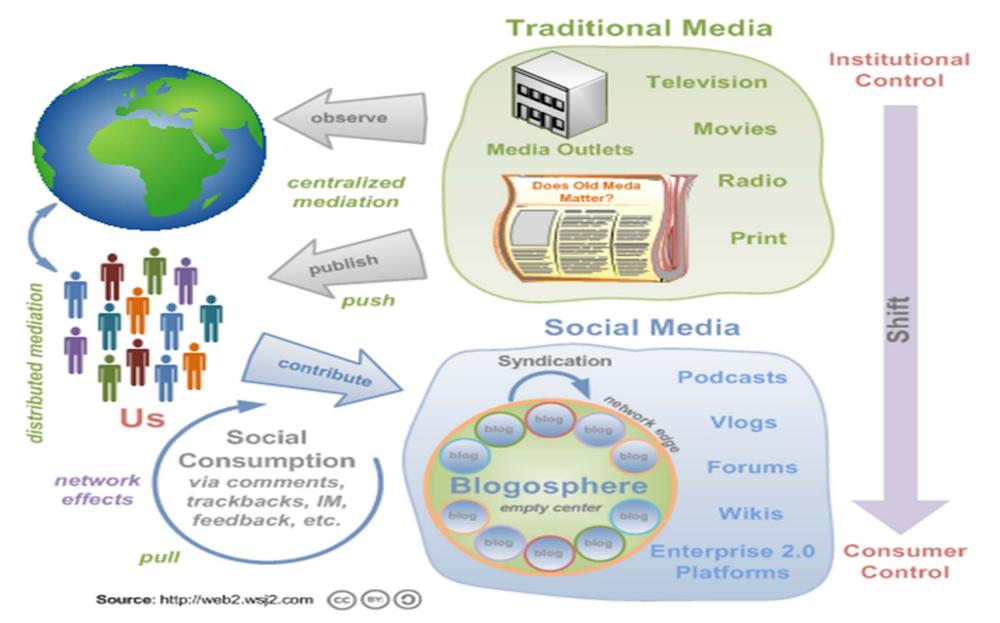
Today's Presentation

- -Communications Landscape
- -Social Media Landscape
- -Do Your Social Media Homework
- -Blogs
- –Social Networking Tools(Facebook, Linked In, Twitter)
- -YouTube
- —The Future
- —Final Thought

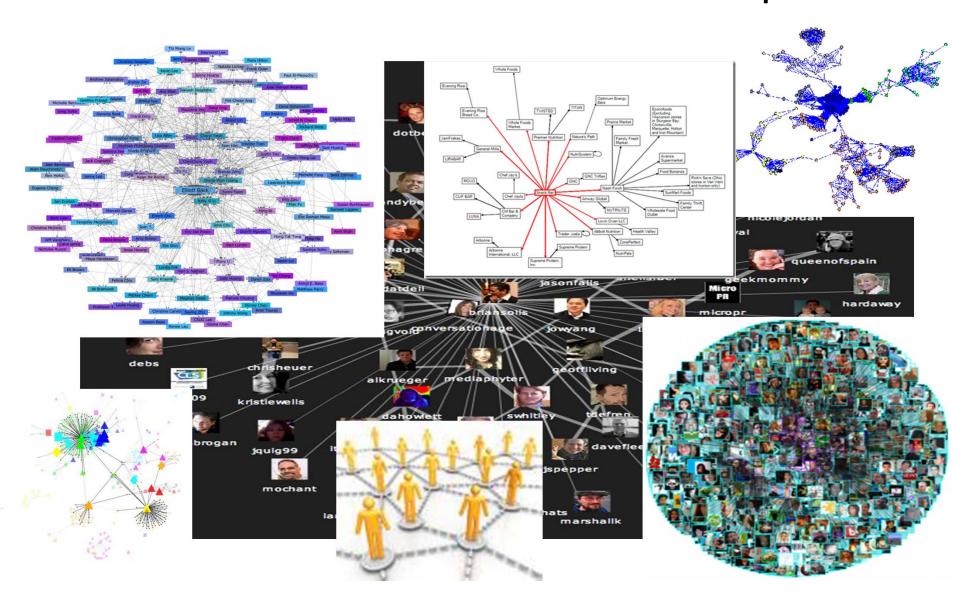
COMMUNICATIONS LANDSCAPE



The Emergence and Rise of Mass Social Media



"Viral" Networks of Messaging Through Social Media Can Deliver Great Impact



Who Are the Influencers?



Online Food Safety Influencers







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MARLER BLOG

PROVIDING COMMENTARY ON FOOD POISONING OUTBREAKS & LITIGATION

Bill Marler is an accomplished personal injury and products liability attorney. He began litigating foodborne illness cases in 1993, when MORE...





II. 2006, Clarice burght Topics from the family firm that had eared it for decades. Long before the sale, I seex had brigh with Anther Shoris, the former pieces of Topps. I was impressed by his responsible attitude about



Subscribe to RSS



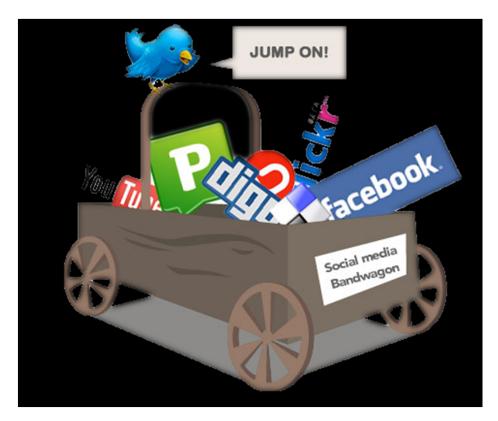
What You Can Do

Connect With Your Communications

Department

- Participate Yourself
 - Start Slow
 - Build Relationships
 - Join the Discussions

Come to IFIC

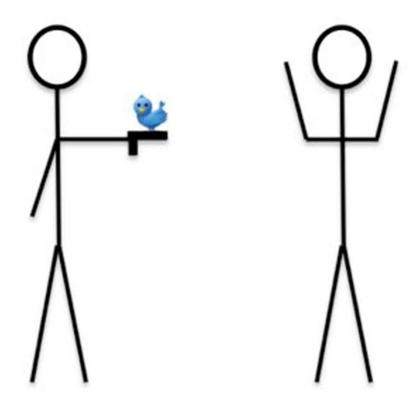


SOCIAL MEDIA LANDSCAPE



Stakeholders Have Power

"Do as I say or I'm gonna go social on you!"



Make it easy for your stakeholders!

Make it about THEM, and not you.

DO YOUR SOCIAL MEDIA HOMEWORK



Learn the Social Media Tools That Are Best for Your Target Audience.

- Blogs
- Social Networking Sites
- Microblogs
- Wikipedia
- Video Sharing
- Podcasts



BLOGS



Blogs 101

- Short for "Web log"
- User-generated Web sites where entries are made in journal style:
 - Most recent content appears first
 - Other characteristics include:
 - title, text, photos, videos, tags, and comments
- Unlimited topics:
 - News, Commentary, Reviews (books, products)
 - Journals and Personal Diaries
 - Advice and Tips

Blogs Are a Two-Way Street



- Conversations between blogger and readers.
- Provides an opportunity to connect people with similar interests, link to interesting content, and comment.
- Become part of the dialogue. They will talk...
 with or without you.

Sample Blog: Food Insight

www.foodinsight.org



Original Blog Posts: "Rules of Engagement"

- Keep it between 300-500 words (use word economy)
- Write conversationally: Make it your voice & use "I"
- Let major points stand out with subheadings or bullets
- Use links to other relevant material, as well as pictures and video
- Remember that people <u>SCAN</u>:
 - 79% don't read all the text, they look for keywords
 - Read dozens of articles and posts a day via scanning

Tailor to Your Audience

- What message do you want your audience to receive?
- The Reader is Wondering...
 - What's in it for me?
 - Why you?
- Capture attention: title, snappy lead, and memorable ending.
- Include appropriate humor, stories, pictures and video.
- LINK, LINK, LINK: Give "link love" to other blogs, builds credibility, satisfaction, and relationships.

Following Blogs:

What Are Your Stakeholders Reading?

Person to Person

- Ask peers
- "Blogrolls"

Search and Find

- Google searches
- Technorati

"Home Delivery"

Google alerts

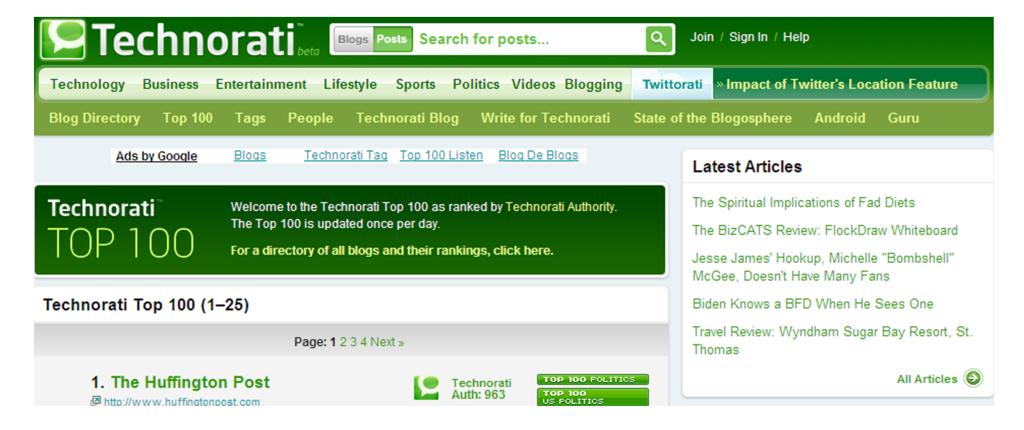
18 Responses Blogroll olivier, on July 14th, 2007 at 3:41 am Said: A Patchwork World great blog! i wont tell u what i had for diner..lol see you soon Andrew Getting Fit Bite of Brainfood Chef Ann: Renegade Lunch Rachel Dechenne, on August 5th, 2007 at 4:10 pm Said: Lady Hi Rebecca. Corporate Wellness Blog If you like to read stories about food politics from the other side of the Atla might like to check out my blog. I guess we've got a few commun "concer Diana Dver - Cancer Survivor nutrition transition, agro-ecology, personalised nutrition etc. and Nutrition Expert All the best. Diet-Blog Rachel Reply Escape From Obesity Food and Health rebeccascritchfield, on August 9th, 2007 at 12:58 pm Said: Communications - Chef Blogger Rachel -Gluten Free Girl Great to meet you... I will definitely check it out!

RSS feeds (Real Simple Syndication)

Health Care Blog

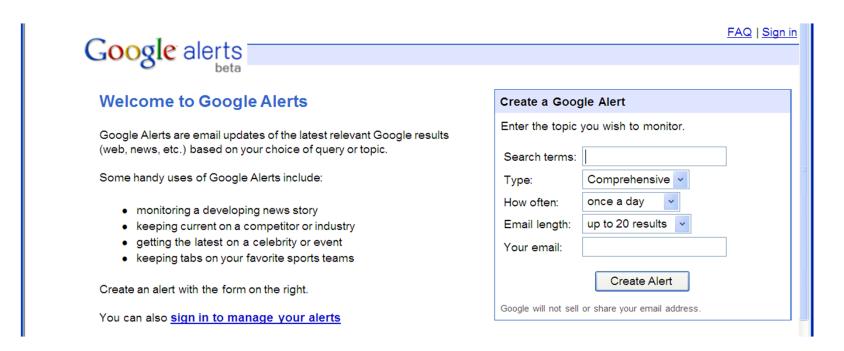
Blog Search and Find: Technorati

- The "go-to" resource for blogs.
- Blog-specific search engine.
- Looks at "tags" from blogs and categorizes results.



Home Delivery: Google Alerts

- Email updates of the latest relevant Google results based (news, blogs, videos) on your choice of query or topic.
- Easy! http://www.google.com/alerts



Home Delivery: RSS Feeds

- Real Simple Syndication
- Feeds you content from a specific source (i.e. New York Times)



Feed readers sorts feeds



Can also feed out your material

Understand What Is Being Said: Navigate the Blogosphere

- Get a short list of important blogs to track.
 - Active, at least 6 months old, comments
 - Well-written relevant content, author expertise
- Engage by commenting on posts.
 - Establishes trust
 - Make it substantive and follow up on responses
- Promote blog posts you like through social media.

Other Blogs: Determining Influence

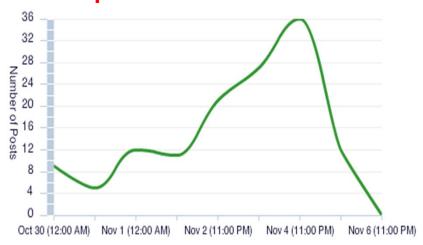
- Bloggers with previous reputation
 - Authors, scientists, journalists, etc.
- Popular blogs that cover topics you care about
- Check for comments
- Posts are more important than the blogger
- Post topics as "hot issues"
- Posts appear on Google search rankings
- Blog at least 6 months old
- Frequently updated

Tools to Monitor the Trends

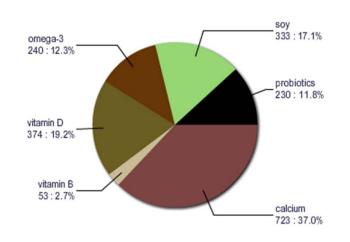
Conversation Cloud

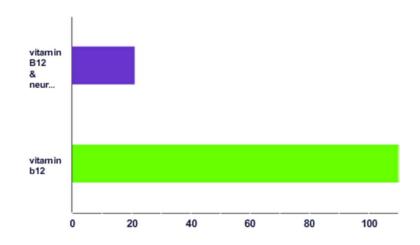


Topic Trends Chart



Comparative Topic Analysis Charts





What Drives Blog Coverage?

- Reposting of mainstream media articles
 - (with and without additional commentary)
- Grassroots movements drives increased public awareness
- New guidelines
- Research
- Government policies and regulations
- Seasonal stories
- Pop culture

Constructive Comments: Blogger Engagement

- What do you want to say and why?
 - Provide value; Add to the conversation



- Length is key
 - 1-2 sentences; Share links to supportive information
- Consider your opening
 - Clarify if you are responding to the post or another comment
- Admit if you are wrong
- Follow up
- Be respectful, personal, positive, insightful, credible, trustworthy, and friendly

SOCIAL NETWORKING TOOLS



Social Networking: Facebook, LinkedIn, Twitter

- Sites allow users to create their own "space" through mini-Web pages, profiles, photos, and videos.
- People can connect and keep up with the lives of friends, family and business contacts.
- People can join groups and connect through similar friends or interests.







Facebook

- Not just for college students anymore.
 - 30% of users over 25.
- 100,000 new members/day.
 - 35-54 year olds is the fastest growing group of members.
- Users can create personal pages or fan pages.



LinkedIn

- Social networking site focusing on professional networks.
- Users can create an online resume and use their network to discover professional opportunities.
- Provide and give recommendations.
- Join groups (public and private).



LinkedIn



Franchise Your Business - Need Help Franchising a Business? Free Book and Webinar - From Andy Klie

People « Go back to Home Page

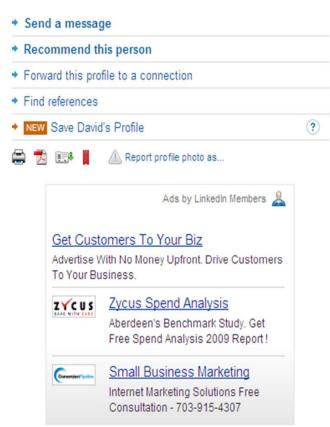


Experience

President & CEO

International Food Information Council F

Non-Profit; 11-50 employees; Non-Profit Organization Management industry January 2006 – Present (4 years 3 months)



Twitter

- Microblogging service.
- Users can write updates, known as "tweets," which are no more than 140 characters long.
- Develop a list you're following & followers.
- Get real-time trends.

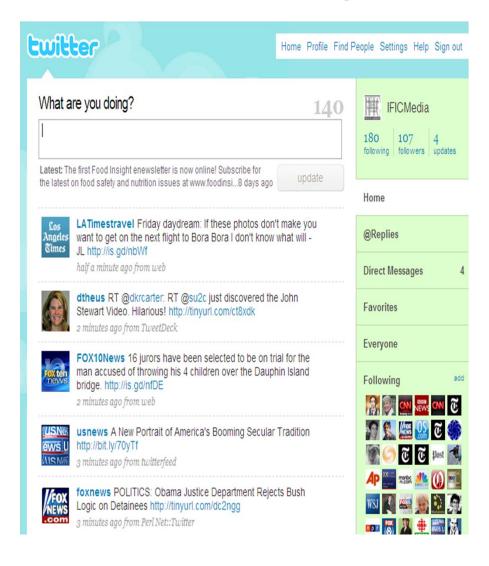


Twitter: Ideas for Use

- Follow those who you're interested in reaching.
- Develop a list of followers.
- Tweet about your blog or interesting work.
- Search topic areas you're interested in.
- Use for News Alerts.
- Be creative with 140 characters.



FoodInsight.Org is using Twitter



Tweet: Be sure to see @<u>IFICMedia</u> during #fitbloggin for their session on evaluating science. 7:48 AM Mar 19th via web

Tweet: How do you manage #food allergies? Here's one person's perspective: http://bit.ly/bRn4sc. 1:12 PM Mar 18th via web

Tweet: The Luck 'O the Irish is in Eating Green. Have a Happy #stpatricks Day!

http://bit.ly/a84ZSR RT @IFICMedia 8:25

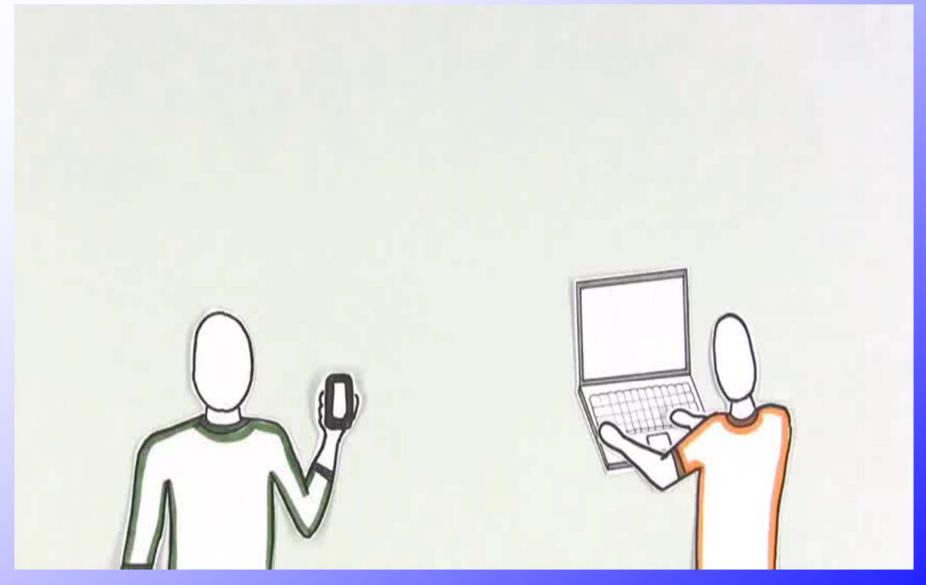
AM Mar 17th via web

Tweet: What do you think about the Healthy Apps for Kids competition?

http://www.appsforhealthykids.com/

#nutrition #child #obesity 12:00 PM Mar 12th via web

Twitter Search In Plain English



http://www.youtube.com/watch?v=jGbLWQYJ6iM

YouTube



YouTube

- Founded 2005.
- Premier destination to watch and share original videos worldwide through the Web.
- Anyone can easily upload and share video clips: <u>www.YouTube.com</u>.
- See first-hand accounts of current events and interests, and negative consumer situations!
- Empowers people to become the brcyourself of tomorrow.

Our YouTube Channel: FoodInsightTV.



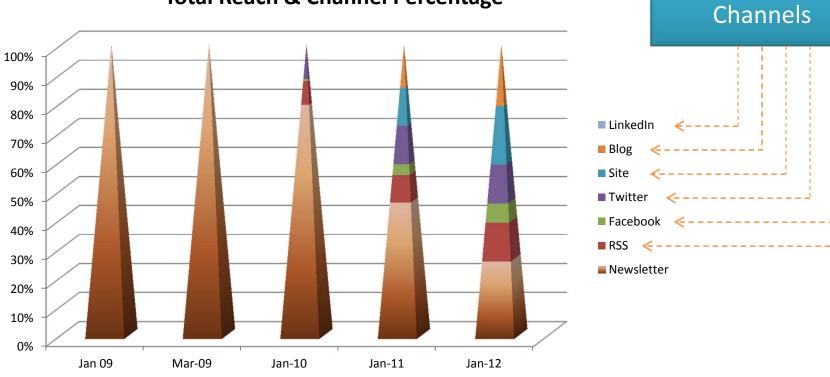
http://www.youtube.com/ user/FoodInsightTV

The Future



The Future of Social Media





Event & Crisis

Communications

What's Ahead?











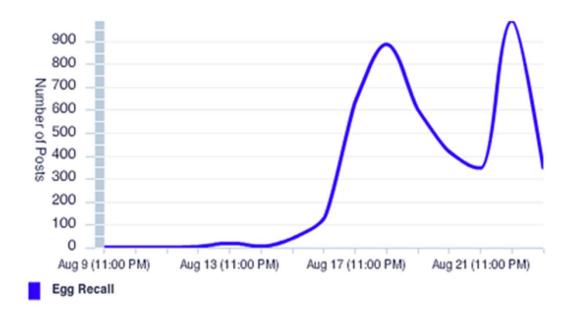
When There's a Major Outbreak



Case Study: Salmonella & Eggs



Blogosphere Response



Two Primary Blogosphere Responses:

- Blame the Government
 - Buy Local & Organic

Government Criticism

"We need a single agency empowered to oversee our food safety. This overlap between the FDA and the USDA is dated, inefficient and ineffective. The fines levied against these companies need to be large enough that they aren't considered "the cost of doing business."

"The FDA oversees inspections of shell eggs, and the Agriculture Department is in charge of inspecting other egg products. That explains everything. Congress refuses to give enough employees to monitor our food supply.....The FDA is totally corrupt from top to bottom. Their food inspectors are like the oil drilling inspectors with lots of extra pocket change to supplement their lousy salaries."

Buy Local & Organic

- o "If you choose to buy corporate farmed garbage, you should not be surprised if you get sick. It is not that hard to figure out. Buy local, from a local farm, and buy Oregon Tilth Certified Organic. Yes, it costs more. Easy solution is to eat less of it. Problem solved."
 - "Yet another reminder of the travesty of corporate agriculture. EAT LOCAL - EAT FRESH - KNOW YOUR FARMER."

What IFIC is Doing



Final Thought



Get on the Wagon

 Ordinary stakeholders are empowered, so meet them on their playing field.



- Embrace social media to connect with your stakeholders on a personal level.
- This is an investment you can't afford not to make!

International Center of Excellence in Food Risk Communication

Vision Statement

• The International Center of Excellence in Food Risk Communication will be the premier global resource for risk communication on food and health.

Mission Statement

• The International Center of Excellence in Food Risk Communication provides resources to help government officials, health professionals, academicians, food producers, journalists, the public, and other stakeholders communicate and understand concepts, practices, research, and data about food safety, nutrition, and health.



International Center of Excellence in Food Risk Communication

Confirmed Partner Organizations

- Food Standards Australia New Zealand (FSANZ)
- Health Canada
- International Food Information Council Foundation (IFIC)
- Joint Institute for Food Safety and Applied Nutrition (JIFSAN)
- National Center for Food Protection and Defense (NCFPD)
- U.S. Department of Agriculture (USDA)

Other Institutions Involved in Food Risk Communications

- Food and Agriculture Organization of the United Nations (FAO)
- World Health Organization (WHO)



International Center of Excellence in Food Risk Communication

The International Center of Excellence in Food Risk Communication was established in 2011 as a collaborative initiative among global food and health organizations, government agencies, academic institutions, and expert nonprofit communication organizations. The Center was founded on the belief that it is important to have a collective international resource of food-specific risk communication materials which are dedicated to enabling informed decision-making to promote global health. Read More >>>



ABOUT RISK COMMUNICATION



PARTNERS



FOOD & HEALTH PROFESSIONAL RESOURCES



CONSUMER

Welcome to the International Center of Excellence in Food Risk Communication

Our Vision

The International Center of Excellence in Food Risk Communication will be the premier global resource for risk communication on food and health.

Our Mission

The International Center of Excellence in Food Risk Communication provides resources to help government officials, health professionals, academicians, food producers, journalists, the public, and other stakeholders communicate and understand concepts, practices, research, and data about food safety, nutrition, and health.

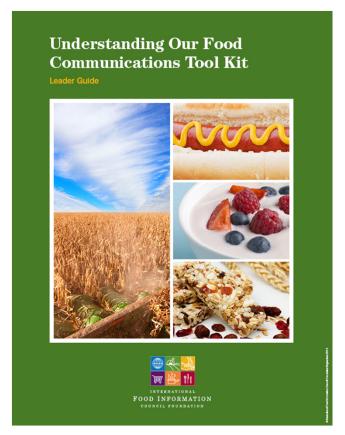
Our Goals

· Convene credible and influential governmental, communications, and

Our Partners INTERNATIONAL FOOD INFORMATION COUNCIL FOUNDATION

Debut of the Understanding Our Food

Communications Tool Kit







Your Food...Your Choice





http://www.foodinsight.org/understandingourfood.aspx



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✓ Register for the *FoodInsight* Newsletter on our Web site: www.foodinsight.org



Please register for the *FoodInsight* Newsletter here

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✓ Follow us on Twitter:

Search for FoodInsightOrg or IFIC Media



For More Information:

1100 Connecticut Avenue, NW Suite 430
Washington, DC 20036

Web site: www.foodinsight.org



Phone: (202) 296-6540