



# Barry A. Eisenberg Vice President Technical Services River Ranch Fresh Foods



Chairman United Fresh Produce Association Food Safety and Technology Council



Chairman California Grower Shipper Association Food Safety Committee



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		DOING THE RIGHT THING	DOING THE WRONG THING
-	DOING IT		
	RIGHT		
Carles S	DOING IT		
-	WRONG		





Attachment of *Salmonella* to surface of lettuce, Frank & Takeuchi, 2001



# **Production & Harvest**

Practices: Harvest





# **Postharvest Operations**

Practices: Postharvest Cooling





# **RANCH** The Lettuce & Leafy Greens Category

Iceberg Lettuce **Romaine Lettuce** Green Leaf Lettuce **Red** Leaf Lettuce **Butter** Lettuce Escarole Endive Spring Mix Spinach Cabbage Kale Arugula Chard









# **CHANGES IN LAST 3 YEARS**



- Industry issues no longer a single company
- Customers demanding more
  - Pathogenic testing
  - Their specific audit
- Proliferation of audits
  - California Leafy Green Marketing Agreement
- Focus on risk management
- Food safety budgets up 50 %
- Better education and training programs
  - Hartnell College
- Increased government involvement





	POSTHARVEST	QUALITY	CHEM. RESIDUES	FOOD SAFETY
20 YEARS AGO	25 %	30 %	35 %	10 %
15 YEARS AGO	25 %	40 %	25%	10 %
10 YEARS AGO	20 %	40 %	20 %	20 %
5 YEARS AGO	5 %	15 %	10 %	70 %



#### Good Agricultural Practices (GAP) \$0.20 Increase –







Mandatory GAP Protocols	
1 Enhanced Trace-ability	1.64%
2 Raw Material Testing	14.71%
3 Buffer Zone compliance	63.91%
4 Audit Compliance	6.54%
5 Sanitation / Security / QA	13.20%
	100.00%













#### RIVER RANCH TO C

## FOCUS ON RISK ASSESSMENT THAT COULD LEAD TO CONTAMINATION





- Irrigation
- Dust abatement
- Postharvest applications
- Compost
  - Process
  - Handling
- > Worker Hygiene
  - Clothing
  - Hand washing
  - Illness awareness
- Animal Intrusion





# PRODUCTION



# > Own their fields

- Contract
  - Paid price for the field
  - Paid price for pounds
- > Spot purchases























#### Contact with Soil

 Evaluate appropriate measures that reduce, control or eliminate the potential introduction of human pathogens through soil contact at the cut surface after harvest
Avoid stacking soiled bins.

### Worker Hygiene

- Use appropriate preventive measures outlined in GAPs such as training in appropriate and effective hand washing, glove use and replacement and mandatory use of sanitary field latrines to reduce, control or eliminate potential contamination.
- Prohibit eating, drinking or smoking in the field to reduce the potential for product contamination.





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#### **Machine Harvest**



If re-circulated rinse or antioxidant solutions are used on the cut surface, ensure that they do not become a source of contamination.

eliminate the potential introduction of human pathogens at

Establish appropriate measures that reduce, control or

the cut surface during and after mechanical harvest

Use materials and construction that facilitate cleaning and sanitation of equipment contact surfaces.



- Establish the frequency of equipment cleaning and sanitation by development of Sanitation Standard Operating Procedures (SSOPs) and a sanitation schedule for machine harvest operations.
- Locate equipment cleaning and sanitizing operations away from product and other equipment to reduce the potential for cross contamination.



Establish equipment storage and control procedures when not in use. Establish policies and sanitary design options that facilitate frequent and thorough cleaning and sanitizing of food contact surfaces.

Develop and implement appropriate cleaning, sanitizing, storage and handling procedures of all food contact surfaces to reduce, control or eliminate the potential for microbial cross contamination





# DATA TO CREATE A WARM FEELING



43	21	67	17	98	56
98	11	32	74	34	41
70	60	43	88	65	22
23	81	25	86	55	23
90	76	80	71	33	29



















# **PROCESSING OVERVIEW**









- Sorting
- > Cut the product
- > Wash in sanitized water
  - Chlorine
  - Peroxyacetic acid
- Dried

 $\triangleright$ 

- Spinners
- Air Fans
- Bagged
  - Modified atmosphere
    - Iceberg, Romaine, Broccoli, Cauliflower, Green Leaf
  - Normal Atmosphere
    - Spinach, Spring Mix
- Shelf-life
  - 14 17 days

















## **BUSINESS OF LOGISTICS**

- > CROP PRODUCTION
  - SPINACH CROP CYCLE 20 TO 35 DAYS
- > CONTROL TIME FROM HARVEST TO COOLING
- > INVENTORY CONTROLS
  - SUGAR SNAP PEAS
    - HARVEST TO OUR PLANT 2 TO 13 DAYS
- > RUN TIMES
  - ALLERGEN COMPLICATIONS LAST TO RUN
- > STOP TIME FOR PROPER SANITATION
  - VA PLANT AND NOW FIELD
- > CUSTOMER
  - LAST MINUTE ORDER CHANGES
  - PICK-UP SCHEDULES
- > 17 DAY SHELF-LIFE
  - RETAILER WANTS 10 DAYS ONCE ARRIVES AT THE RETAIL STORE
- PRODUCT TESTING







### Food Safety is Like Sex



- > About everyone is in favor of it
- > With practice you get better
- It is difficult to explain your entire approach to someone, but they generally get it



> And if something goes wrong you can blame someone else

### **IN SUMMARY – OUR FOCUS**



- Stopping consumer illnesses related to fresh produce
- > Process management
- Satisfying our customers
- Meeting government guidelines/regulations
- > Targeted research
  - Center for Produce Safety
- > Education and training
- Utilizing industry associations to drive priorities











